



## PRESS RELEASE

Comcast  
3055 Comcast Place  
Livermore, CA 94551  
[California.comcast.com](http://California.comcast.com)

---

### **CALNET Adds Comcast Business for Telecommunications and Network Needs**

*The State of California Opens Up Bidding Process to Comcast Business to Deliver Innovative and Responsive Solutions for Schools, Government and other Agencies*

**LIVERMORE, Calif. – July 25, 2017** – [Comcast Business](#) today announced it is one of the providers awarded a contract by the state of California’s Department of Technology (CDT) through its [CALNET](#) Telecommunications Program to begin contracting with public agencies to support their business requirements. As a result of becoming an authorized CALNET provider, Comcast Business is now able to offer Category 3 Ethernet Services and Category 5 Internet Services to more than 2,000 state and non-state agencies.

The CDT is focused on providing services that meet the State’s complex and critical telecommunications and network business needs. The CALNET Telecommunications Program accomplishes this through oversight, statewide policy, and a suite of statewide, competitively bid telecommunications contracts used by both state and local public agencies. The purpose of CALNET is to make it easier for municipalities to work with service providers like Comcast Business that have multi-service offerings.

“Being able to offer Comcast Business services to thousands of potential customers who had been hungry for more choices provides a great opportunity for us,” said Mark O’Leary, Vice President of Government and Education for Comcast Business. “We can now leverage our array of specialties including our advanced network, Ethernet and Internet services, and other features to give these agencies the opportunity to future proof their networks with more speed, scalability and efficiency. We look forward to developing new relationships and helping to improve the State’s ability to meet their strategic network goals and to better support their constituents.”

With agencies able to contract with Comcast Business and other service providers, there are more services from which higher education institutions, K-12 schools, state agencies, and cities and counties across California can benefit.

“Our advocacy for fair, technology neutral, broadband and communication policy in the state reflects our understanding that fiber and broadband services are determinant factors in an organization’s success or failure,” said Carolyn McIntyre, California Cable & Telecommunications Association (CCTA). “With agencies now able to select services from Comcast Business and others to make the best decision for their uniquely-run department, it is a big win for the state of California and ensures state and local agencies have the technological services they need to run optimally.”

For more information, please visit <https://calnet.b2.app.cloud.comcast.net/Index.html>

#### **About Comcast Business**

Comcast Business offers Ethernet, Internet, Wi-Fi, Voice, TV and Managed Enterprise Solutions to help organizations of all sizes transform their business. Powered by an advanced network, and backed by 24/7 customer support, Comcast Business is one of the largest contributors to the growth of Comcast Cable. Comcast Business is the nation’s largest cable provider to small and mid-size businesses and has emerged as a force in the Enterprise market; recognized over the last two years by leading industry associations as one of the fastest growing providers of Ethernet services.

For more information, call 866-429-3085. Follow on Twitter [@ComcastBusiness](#) and on other social media networks at <http://business.comcast.com/social>.

#### **About Comcast Cable**

Comcast Cable is one of the nation's largest video, high-speed Internet and phone providers to residential customers under the XFINITY brand and also provides these services to businesses. Comcast has invested in technology to build an advanced network that delivers among the fastest broadband speeds, and brings customers personalized video, communications and home management offerings. Comcast Corporation (Nasdaq: CMCSA) is a global media and technology company. Visit [www.comcastcorporation.com](http://www.comcastcorporation.com) for more information.

###

**Media Contacts:**

**Jenny Gendron**

(925) 784-2730

[Jenny\\_Gendron@comcast.com](mailto:Jenny_Gendron@comcast.com)

**Adriana Arvizo**

(925) 200-1919

[Adriana\\_Arvizo@comcast.com](mailto:Adriana_Arvizo@comcast.com)

**Joan Hammel**

(925) 519-4874

[joan\\_hammel@comcast.com](mailto:joan_hammel@comcast.com)

**Comcast California Blog:**

<http://california.comcast.com>

**Chet Murray**

LEWIS

781-418-2468

[chet.murray@teamlewis.com](mailto:chet.murray@teamlewis.com)