



PRESS RELEASE
Comcast
One Comcast Center
Philadelphia, PA 19103
business.comcast.com

Family of Baltimore Businesses Enhances Operations with Comcast Business Communication Services

Reliable Connectivity Decreases Downtime For Busy Import/Export Professionals

BALTIMORE – November 12, 2018 – Comcast Business today announced that a family of Baltimore businesses – TCI Trucking, Import System International and Import Sterilization Inc. – has improved operations with the help of Comcast Business solutions.

The need for reliable internet service in the remote, industrial area around the Port of Baltimore led John Mendel, owner of all three import/export businesses, to Comcast Business.

“The internet is the backbone of our business,” said Mendel. “Our dispatch system, office applications, custom services, client communications are run over it. We require a service that has great reliability, accessibility and speed in order to operate smoothly.”

The companies implemented [Comcast Business internet](#) at 75 Megabits-per-second (Mbps) and [Business Voice Edge](#), a unified communications solution providing a wide range of voice features and capabilities. These services allow the office manager, staff and remote workers to be connected to the main applications at all times.

“It has been smooth operations,” Mendel said. “The speed, reliability and customer service attention ensure that we are functioning efficiently, allowing us to grow our business.”

Comcast Business provides a range of communication solutions, from fast internet connections to phone and television bundles, to small business services. The company recently invested nearly \$5 million in the expansion of its fiber-based network in Baltimore City, allowing more businesses like Mendel’s quick access to its fiber optic Ethernet network.

“Our goal is to assist the small business owner and help pave the way for their success through offering innovative, reliable technology services,” said Juan Dominguez, vice president of Comcast Business for Comcast’s Beltway Region. “By working closely with John Mendel, we have created a package of services that meets the needs for his businesses and positions each firm for greater growth.”

About TCI Trucking, Import System International and Import Sterilization, Inc.

Operated out of East Baltimore, Import Sterilization, Inc, Import System International and TCI Trucking provide services to companies who are importing and exporting goods through the Port of Baltimore. John Mendel owns and manages these three businesses with a primary focus on bird seed treatment and transportation to companies across the U.S.

About Comcast Business

Comcast Business offers Ethernet, Internet, Wi-Fi, Voice, TV and Managed Enterprise Solutions to help organizations of all sizes transform their business. Powered by an advanced network, and backed by 24/7 customer support, Comcast Business is one of the largest contributors to the growth of Comcast Cable. Comcast Business is the nation’s largest cable provider to small and mid-size businesses and has emerged as a force in the enterprise market; recognized over the last two years by leading industry associations as one of the fastest growing providers of Ethernet services.

For more information, call 866-429-3085. Follow on Twitter @ComcastBusiness and on other social media networks at <http://business.comcast.com/social>.

About Comcast Cable

Comcast Cable is one of the nation's largest video, high-speed internet and phone providers to residential customers under the XFINITY brand and also provides these services to businesses. Comcast has invested in technology to build an advanced network that delivers among the fastest broadband speeds, and brings customers personalized video, communications and home management offerings. Comcast Corporation (Nasdaq: CMCSA) is a global media and technology company. Visit www.comcastcorporation.com for more information.

#

Media Contacts:

Whitney McGoram

Finn Partners,

202-525-0606

Whitney.mcgoram@FinnPartners.com

Eliza Findlay

Comcast, Beltway Region

410.513.0430

eliza.findlay@comcast.com