



PRESS RELEASE

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Defense Information Systems Agency (DISA) Awards \$9.3 Million, 10-Year Commercial Ethernet Gateway Contract to Comcast Business

Comcast Business Ethernet Virtual Private Line (EVPL) service to help improve overall network performance and reduce costs

PHILADELPHIA – March 30, 2020 – Comcast Business today announced it has been awarded a \$9.3M, 10-year contract by the United States' Defense Information Systems Agency (DISA) to establish Commercial Ethernet Gateways to provide Ethernet connections to its Defense Information Systems Network (DISN) in the Northeastern United States.

In May 2016, the Department of Defense was directed to migrate to Ethernet-based services in an effort to reduce overall telecommunications costs. As a result, the DISN's 17,000 legacy, point-to-point public switched telephone network (PSTN) circuits will be replaced with Ethernet connections. The migration will take place across twelve regions, providing coverage to the 48 contiguous states and the District of Columbia. Region 1 has been awarded to Comcast Business and covers the Northeastern United States.

"This award lets us do our part to support the nation. Transforming DISA's network to an Ethernet-based solution will deliver a performance-based network to DISA and its mission partners," said Ken Folderauer, Vice President, Federal Government Sales, Comcast Business. "The US Government is one of the largest IT buyers in the world. Only the very best earn their trust and Comcast Business is honored to be on that short list. We look forward to continuing to build out this incredible partnership with DISA."

Comcast Business will deliver its Ethernet Virtual Private Line (EVPL) service to fulfill DISA's network requirements and provide a flexible Ethernet solution capable of meeting the Agency's demands. Comcast Business' EVPL service helps improve application performance across a network with a private, point-to-multipoint network design between multiple locations. EVPL offers the potential for performance improvements and managed cost as compared to legacy Wide Area Network (WAN) technologies such as T1 lines, Multiprotocol Label Switching (MPLS), Frame Relay, Asynchronous Transfer Mode (ATM), and private lines.

DISA provides enterprise network and IT infrastructure to support the requirements of the Department of Defense's more than 40 military services, combatant commands and support organizations worldwide.

About Comcast Business

Comcast Business offers Ethernet, Internet, Wi-Fi, Voice, TV and Managed Enterprise Solutions to help organizations of all sizes transform their business. Powered by an advanced network, and backed by 24/7 customer support, Comcast Business is one of the largest contributors to the growth of Comcast Cable. Comcast Business is the nation's largest cable provider to small and mid-size businesses and has emerged as a force in the Enterprise market; recognized over the last two years by leading industry associations as one of the fastest growing providers of Ethernet services.

For more information, call 866-429-3085. Follow on Twitter @ComcastBusiness and on other social media networks at <http://business.comcast.com/social>.

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